

# Luca Bandirali | Curriculum Vitae

## Personal Data

Nationality	Italian
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## Summary

Professional experience gained working mainly in the field of information technology IT, especially in Utilities, Telco and Retail/Fashion industries.

Technical and functional background on CTI Genesys, Siebel and Salesforce (configuration, development, reporting, and CTI-CRM integration). Relevant experience in Digital transformation programs.

Currently working as Salesforce Project Manager within a digital transformation program.

### Main tasks & responsibilities:

- User requirements gathering and analysis
- Editing and reviewing feasibilities analysis and functional/technical analysis
- Cost Control
- Project Planning
- Software Development Teams coordination
- Test and UAT coordination

## Professional Experience

Date	Company	Client	Role Description
Jan 2017- Today	Accenture SPA	Global Retail Clothing Company	<b>Salesforce Delivery Project Manager</b> <ul style="list-style-type: none"><li>• Responsible of feasibility analysis, project plan, cost control, interfaces design, test, migration and delivery within a Digital Trasformation program.</li></ul>
Jun 2014 – Dec 2016	Accenture SPA	Italian Leading Utility Market Leader	<b>ICT Demand Manager</b> <ul style="list-style-type: none"><li>• Responsible of Front Office User Requirements gathering (Web, Sales Force Automation, CRM, CTI, Mobile APP)</li><li>• Supervision feasibility analysis, project plan, test and delivery management</li><li>• Cost control &amp; Analysis</li><li>• Coordination of internal IT groups about issues resolution (analysis/development/test and delivery issues)</li></ul>

Jun 2010 – Jun 2014	Sorgenia SPA		<b>IT Project Manager - CRM development area</b> <ul style="list-style-type: none"> <li>• PM IT CRM development area: Siebel CRM, Prisma CRM (a sales force custom application), Web, CTI/IVR platform (review analysis , costs and solutions), KM, Mobile APPs, Social CRM.</li> <li>• Supervision feasibility, project plan and delivery management</li> <li>• Cost control &amp; Analysis</li> <li>• Coordination of suppliers and internal IT groups about issues resolution (analysis/development/test and delivery issues)</li> </ul>
May 2009 - May 2010	Accenture SPA	Turkish Leading Telco Company	<b>Consultant / Functional Analyst</b> <ul style="list-style-type: none"> <li>• Requirements Analysis – Interviews with Clients, requirements gathering</li> <li>• Functional Analysis - use case, transactions and GUI design (Contact Management, CTI integration, P2P Integration)</li> <li>• Technical Analysis and data mapping – Platform Siebel 8.1</li> </ul>
Jan 2008 - May 2010	Accenture SPA	Italian Leading Telco Company	<b>Consultant / Functional Analyst</b> <ul style="list-style-type: none"> <li>• Feasibility Analysis</li> <li>• Cost Estimation</li> <li>• Functional Analysis - use case, transactions and GUI design (CRM Clarify 12.1)</li> <li>• Technical Analysis Review</li> <li>• Test Cases Review</li> </ul>
May 2007 - Dec 2007	Engineering SPA	Italian Leading Utility Market Leader	<b>Application Developer</b> Siebel 7.5/7.8 Application Development and Application Management
Nov 2004 - May 2007	Eudata SRL	Italian Leading Utility Market Leader	<b>Application Developer</b> Siebel 7.5 Application Development and Application Management, Contact Center (PABX Nortel – Genesys 6.5 - VBVoice)

## Education and Training

Date	Title
Oct 2002	Master's Degree in Philosophy , Università Cattolica del Sacro Cuore, Milano
Oct 2003-Jun 2004 2009	Master “web&business”, Università dell'Insubria, Varese IT Project Management, Centro Vigorelli, Milano

  

Date	Title
Jan 2017	Salesforce ADM 201 Certification
Oct 2014	Adobe Cq5 AEM, Accenture NDC, Naples
Oct 2012	Inbound Voice 8 Technical Operations, Genesys Vimercate
Oct 2012	Inbound Voice Routing 8 Foundation, Genesys Vimercate
Jan2012	BT100 NetWeaver Integration Technology, SAP Vimercate
Dec 2011	IUT110 SAP-ISU, SAP Vimercate
Dec 2011	IUT55 CRM 7.0 for IS-U integration, SAP Vimercate
Oct 2010-today	Goethe Institut (A1/A1.1/A2.1/A2.2/B1.2), Milan
Jan 2008	Function Point – Accenture Spa, Milano
Oct 2007	Project Management – Centro Formazione Vigorelli, Milan

## Technologies

Technology	Description
CRM	Salesforce, Siebel, SAP CRM 7 – functional basis (2012) AmDocs Clarify 12.5 (2008) – functional basis
CTI	Genesys 6.1 / 6.5 / 7.0 / 7.1 / 8.0 (Configuration Layer, Management Layer, Reporting Layer, Routing, Troubleshooting) (2004-2007)
OS	Windows, Mac, Linux, Unix
Project	MS Project, Dia, Visio, yEd
Programming	PHP, XHTML, Siebel e-Script, JAVA/APEX javascript basics.
RDBMS	SQLserver, Oracle

## Languages

Language	Reading	Speaking	Writing
English	fluent	fluent	intermediate
German	intermediate	intermediate	intermediate
Spanish	fluent	fluent	intermediate

## Interests

New technologies, astronomy, travel, history, snow board, cooking, languages

## Aspirations

During next years I would like to consolidate my role as IT Project Manager, and in the future have the opportunity to work in CRM / Marketing process analysis.

I authorise the processing of my personal data for selection purposes under D.Lgs. n.196 of 30/06/2003.